

Preferred Contractor Program



Make This Year
Your Best Year
in Business

Introducing the Preferred Contractor Program From TCS Basys Controls[®]

Competition is getting tougher now. You're competing with other contractors that offer similar products, services, and pricing. Get a leg up on your competition and gain an advantage in today's market. Increase your sales as a Preferred Contractor with TCS Basys Controls[®] – the leader in temperature control and building management products.

As a Preferred Contractor you'll receive...

- Purchase rebates based on sales volume
- 10% discount on your first project*
- Ongoing commissions on sales of Ubiquity facility management systems
- Marketing materials and proposal inserts
- Reduced pricing on factory training
- National account installation opportunities
- Sales awards, contests and promotions
- Listing as a Preferred Status Contractor on www.tcsbasys.com

You can grow your business, gain new customers, and become more profitable with the Preferred Contractor Program. Since we understand customer product issues, we offer solutions to you that exceed your customers' expectations. That's the real advantage of being part of the Preferred Contractor Program.

Members receive enhanced account support from...

- TCS Account Managers
- TCS Technical advisors
- TCS Product Managers and Sales Reps and Technical Staff
- Customized Training for Your Sales Reps and Technical Staff

Now's the time to take advantage of the benefits offered in the Preferred Contractor Program from TCS Basys Controls[®].

For information on how to become part of the Preferred Contractor program, please contact Brian Borden or Jim Laabs at 1-800-288-9383.

*Restrictions apply.
Contact your TCS Basys Controls representative for details

Now you can truly make
this year your best year
in business.